



**Infrastructure Corporation of Andhra Pradesh Limited
(INCAP)**

REQUEST FOR PROPOSAL (RFP)

For Development of Detailed Project Report

For

**Providing Road Connectivity from Bheemunipatnam to Bhogapuram International
Airport (6 Lane / 8 Lane) in Visakhapatnam & Vizianagaram Districts of Andhra
Pradesh**

(Notice No. INCAP /P/Bheemunipatnam to BIA Road/DPR/13/2020, Date: 24/08/2020)

**RESPONSE TO
QUERIES**

**Notice No. INCAP/ P/Bheemunipatnam to BIA Road/DPR/13/2020,
dated: 03.09.2020**

**Vice Chairman and Managing Director,
Infrastructure Corporation of Andhra Pradesh Limited
(INCAP)**

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Preparation of Detailed Project Report for providing connectivity from Bheemunipatnam to Bhogapuram International Airport (6 Lane / 8 Lane) in Visakhapatnam & Vizianagaram Districts of Andhra Pradesh

Notice No. INCAP/ P/Bheemunipatnam to BIA Road/DPR/ 13/2020/1, dated: 03.09.2019

Response to Queries

Sl. No.	Item description	Query	Remarks
1.	<p>Page No. 19;</p> <p>Conditions of Eligibility for firms:</p> <p>All Applicants shall have a registered office in Andhra Pradesh / Telangana. For Proof of registration the Sole Applicant needs to necessarily submit a photocopy of the Certificate of Registration and photocopy of the PAN card issued to them by Income Tax Department, Government of India.</p>	<p>1.We Translink Infrastructure Consultants Pvt.Ltd., are a renowned consultancy service provider in the field of Highway & UrbanTransportation Infrastructure, based in Ahmedabad, Gujarat.</p> <p>We have our registered office in Ahmedabad, Gujarat and we have extensive experience of projects all over india.</p> <p>We request you to consider consultants having registered office anywhere in India eligible to bid for this tender to encourage a Qualitative and National level competition.</p> <p>2. We submit that M/s K&J Projects Ltd, though incorporated at Nagpur in the state of Maharashtra, we have a Regional Office in Hyderabad and is functioning since June 2013. We have also registered with GST Department for Telangana and Andhra Pradesh (GST Certificate & BSN Bill enclosed).</p>	<p>All Applicants shall have a Registered Office / Operating Office/Regional Office in Andhra Pradesh / Telangana. For Proof of registration the Sole Applicant needs to necessarily submit a photocopy of the Certificate of Registration and photocopy of the PAN card issued to them by Income Tax Department, Government of India. In case of Regional/operating office necessary proof of document in the form of GST shall be arranged.</p> <p>In case of non-availability of above the bidder should arrange an undertaking stating that we will establish the operating office during the said project in the form of Affidavit.</p>

		<p>3. We request the authority to kindly modify this clause so that the Consultants having operating offices in Andhra Pradesh/Telangana can also participate in the bidding.</p>	<p>In no case JV is not allowed.</p> <p>Amendment Notice I issued on 03.09.2020.</p>
2.	<p>Page No: 51: Clause: 3.1:</p> <p>Alignment Option Study: The Consultant will be given four (4) possible alignment options for which the consultant shall improve and select a feasible alignment option for preparation of DPR for technical committee approval. The consultant is also expected to provide his own alternate best suitable alignment options. The topography, settlements, terrains and other natural features, environmental aspects, design and construction aspects and highway safety aspects, etc. warrant for corrections/ changes in the alignment wherever required.</p>	<p>We request the authority to kindly provide 4 alignments option for study during the bidding stage for better understanding project.</p>	<p>Will be arranged to the successful bidder after entering in to agreement.</p>
3.	<p>Page No.18: Clause: 2.2.2(c)</p> <p>Availability of Key Personnel: The Applicant shall offer and make available all Key Personnel meeting the requirements specified in sub-clause (D) below</p> <p>D) Conditions of Eligibility for Key Personnel: Each of the Key Personnel must fulfill the Conditions of Eligibility specified below. Even one key person not meeting the Eligibility will result in the Proposal being disqualified</p>	<p>(a) Team Leader position is not mentioned. A project like this requires more coordination with various Government Departments / Agencies. We propose a well experienced Team leader for effective completion of the project in Time.</p> <p>(b) Presence of Bridge Engineer, Material cum Geotechnical Engineer, Survey Engineer is required for better execution of DPR. A DPR project have to deliver material reports, Geotechnical and survey reports with the help of the respective</p>	<p>RfP Clause prevails.</p>

Key Personnel - position	Educational Qualification	Length of Professional Experience	Man months	Experience in similar assignments suitable for proposed position
Highway Design Engineer	Graduate in Civil Engineering	10 Years	-	Should have designed at least 2 (NH/SH/Expressway) projects involving length of minimum 20 km (4 lane equivalent)
Traffic - cum- Safety Expert - Transport Modelling and Demand Forecast	Post Graduate in Traffic and/ or Transportation Engineering/ Planning	10 years	-	Should have worked as a Traffic/ Transportation Engineer on at least 2 (NH/SH/Expressway) projects involving length of minimum 20 km (4 lane equivalent)
Quantity Survey Engineer with GIS and remote sensing experience	Diploma in Surveying or Graduate/ Diploma in Civil Engineering	10 years	-	Should have worked as Surveyor for at least 2 (NH/SH/Expressway) projects involving length of minimum 20 km (4 lane equivalent)
Total				

experts.

(c) We understand the road passes through CRZ (Costal Regulatory Zone). Environmental Expert position is essential.
d) Land Acquisition and Social impact assessment (R&R) experts is required to conduct require services as deliberated in RFP.

We request the Authority to consider on a positive note.

4)	<p>Page No. 18: Clause: 2.2.2 (D)</p> <p>Conditions of Eligibility for Key Personnel: Each of the Key Personnel must fulfill the Conditions of Eligibility specified below. Even one key person not meeting the Eligibility will result in the Proposal being disqualified</p>	<p>As Scope of the Quantity Survey and GIS is different, it is difficult expect these experience from one Key Person.</p> <p>We are requesting you to consider Quantity Surveyor and Survey Expert as separate positions.</p>	RfP Clause prevails.
5)	<p>Page No.18. Clause:2.2.2 (D)</p> <p>Key Personnel:</p> <p>Traffic - cum- Safety Expert - Transport Modeling and Demand Forecast Post Graduate in Traffic and/ or Transportation Engineering/ Planning</p>	<p>As most of the Key Experts start their career after Graduation without Masters.</p> <p>We request you to consider, Graduation in Civil Engineering is mandatory requirement and Post Graduate in Traffic and / or Transportation Engineering / Planning Engineering is preferable requirement.</p>	As per RfP RfP Clause prevails

6)	<p>Page No. 33: Clause: 2.20:</p> <p>The Applicant shall furnish a Bid Security of Rs. 50,000 (Rupees Fifty thousand only) in the form of a Demand Draft issued by one of the Nationalized/ Scheduled Banks in India in favour of the Vice Chairman and Managing Director, INCAP Ltd., payable at Vijayawada. The Bid Security shall remain valid for up to 120 (one hundred twenty) days from PDD. In the event that the first ranked Applicant commences the assignment as required in Clause 2.29, the next ranked Applicants, who have been kept in reserve, shall be returned their Bid Security forthwith, but in no case not later than 120 (one hundred twenty) days from PDD. The Selected Applicant's Bid Security shall be returned, upon the Applicant signing the Agreement.</p>	<p>Generally in NHAI / MoRTH and most of the clients accept Bank Guaranty also as Proposal Security. We are requesting you to allow the same.</p>	<p>RfP Clause prevails.</p>
7)	<p>Page No.37: Clause: 2.25.2:</p> <p>The Authority expects all the Key Personnel to be available during implementation of the Agreement. The Authority will not consider substitution of Key Personnel except for reasons of any incapacity or due to health. Such substitution shall ordinarily be limited to one Key Personnel subject to equally or better qualified and experienced personnel being provided to the satisfaction of the Authority. As a condition to such substitution, a sum equal to 20% (twenty per cent) of the remuneration specified for the original Key Personnel shall be deducted from the payments due to the Consultant. In the case of a second substitution hereunder, such deduction shall be 50% (fifty per cent) of the remuneration specified for the original Key Personnel. Any further substitution may lead to disqualification of the Applicant or termination of the Agreement.</p>	<p>Deduction in remuneration for replacement of 1st replacement 5%, 2 and replacement 10% and third replacement 15% We request you to consider the same.</p>	<p>RfP clause 2.25.2 deleted.</p> <p>Amendment Notice 1 issued on 03.09.2020.</p>
8)	<p>Page No. 18: Clause: 2.2.2 D</p> <p>4 Lane equivalency factor</p>	<p>We request you to provide the Conversion factor to convert 2 lane to 4 lane and 6 lane or above to 4 lane to evaluate the length of project for both key personnel and firm.</p>	<p>RfP Clause prevails.</p>

9)	<p>Page No: 28, Clause: 2.14.2</p> <p>(i) The CVs have been recently signed and dated in blue ink by the respective Key Personnel and countersigned by the Applicant. Photocopy or unsigned / countersigned CVs shall be rejected.</p>	<p>In this Covid -19 outbreak it is difficult to get the original Signature from the Key Personnel so we are requesting you to extend sufficient time of 15 days for submission of the bid.</p>	<p>Attestation by authorized signatory with seal for bidding will be sufficient. Due Date cannot be extended.</p> <p>Amendment Notice 1 issued on 03.09.2020.</p>
10)	<p>Page No.15; Clause: 1.8</p> <p>Proposal Due Date or PDD: 1500 hrs. IST on 09.09.2020</p>	<p>We are very keen to participate in this bid. Because of this COVID -19 Outbreak we are requesting to provide 15 days extension to submit the best proposal.</p>	<p>Due Date cannot be extended</p>
11)	<p>Page No.18; Clause : 2.2.2 D</p> <p>Length of professional experience</p>	<p>a) Please clarify whether total professional experience is considered or experience after graduation is consider. b) Will Experience for the professional is considered in the below cases Working for the Contractor ii) Working for the Consultant iii) Working for the Government Departments. Please clarify</p>	<p>Experience and educational qualification for key personnel is as per Clause 2.2.2 D. The count of experience is after this basic education qualification mentioned in this Clause</p>

12)	<p>Page No. 3: Clause: 3.1.3:</p> <p>Relevant Experience of the Key Personnel</p> <p>The remaining 10% shall be awarded for experience in at least 2 Eligible Assignments in newly formed Andhra Pradesh.</p>	<p>a) Whether a project commenced before 2014 and completed before 2014.</p> <p>b) Whether a project commenced 2014 and completed up to 2014.</p> <p>c) Whether a project commenced after 2014 and completed after 2014.</p> <p>Please clarify</p>	<p>Projects Completed after 02.06.2014</p>
13)	<p>Page No.4</p> <p>Bid Security(Refundable)</p> <p>Rs. 50,000/- (Rupees Fifty Thousand Only) per each Proposal in the form of a Demand Draft issued by one of the Nationalized/ Scheduled Banks in India in favor of the Vice Chairman and Managing Director, INCAP Ltd., payable at Vijayawada. The Bid Security shall remain valid up to 120 days from the PDD.</p>	<p>We request the authority to kindly consider the option of providing Bank Guarantee for an amount of Rs.50,000/- as Bid security.</p>	<p>RfP clause prevails</p>
14)	<p>Page No.3</p> <p>Last date & time for submission of proposal (Proposal Due Date) (PDD) 1600 hrs. IST on 09.09.2020</p>	<p>We kindly request the authority to kindly extend the PDD to 16-09-2020.</p>	<p>RfP clause prevails</p>

15)	<p>Page No. 40; Clause: 3.1.4:</p> <p>(i) A Detailed Project Report for a National Highway / State Highway of at least 10 (ten) km of four lane equivalent length</p>	<p>We are requesting to consider it as: A Feasibility Study report / Techno Economical Feasibility study report / Detailed Project Report for a National Highway / State Highway of at least 10 (ten) km of four lane equivalent length.</p>	<p>RfP clause prevails</p>
16)	<p>Page No. 15, Clause: 1.6</p> <p>Brief description of the Selection Process</p> <p>The authority has adopted a two stage selection process (collectively the “Selection Process”) in evaluating the proposal comprising technical and financial proposals to be submitted in the two separate sealed envelopes. In the first stage, a technical evaluation will be carried out as specified in Clause 3.1. Based on this technical evaluation, a list of short-listed applicants shall be prepared as specified in Clause 3.2 In the second stage, financial proposals of shortlisted applicants shall be opened determining L1. The L1 will be invited for negotiations (the” Selected Applicant”) while the next lowest (L2) will be kept in “Reserve”.</p>	<ol style="list-style-type: none"> 1. We kindly request the authority to kindly modify change the evaluation process to QCBS method instead of Least Cost method as followed by NHAI and MoRTH for similar kind assignments. 2. The Project is QCBS or Leastcost basis. Please clarify 	<p>Project is based on Least Cost Selection</p>
17)	<p>Page No. 19: Clause: 2.2.2 E:</p> <p>Conditions of Eligibility for Firms: All Applicants shall have a registered office in Andhra Pradesh / Telangana. For proof of registration the Sole Applicant needs to necessarily submit a photocopy of the Certificate of Registration and a photocopy of the PAN card issued to them by Income Tax Department, Government of India.</p>	<ol style="list-style-type: none"> a) We understand that JV or Associate is allowed for submission of the Bid. b) If one of the JV partner having their registered office in AP / Telangana is eligible for submitting the bid for this project. Please clarify 	<p>RfP clause prevails</p> <p>JV not allowed</p>

18)	<p>Page No. 77: ToR Deliverables Stage – 3</p> <p>8.Environmental Impact Assessment Report</p> <p>The Environmental Impact Assessment Report shall be prepared and submitted after approval of the Final Detailed Project Report and shall contain the details of Environmental Impact Assessment including the Environment Management Plan conforming to the guidelines of the Government of India and the State Government.</p> <p>9.Social Impact Assessment Report</p> <p>The Social Impact Assessment Report shall be prepared and submitted after approval of the Final Detailed Project Report and shall contain the details of Social Impact Assessment including Resettlement Action Plan (RAP) along with Land Plan Schedules conforming to the Guidelines of the Government of India and the State Government as appropriate for acquisition of land where required for the Project. Land Plan Schedules for acquisition of land and properties in consultation with the revenue authorities shall be provided separately for configuration of road proposed in Stage 2 in short term, medium term and long term. The Report shall cover:</p> <ul style="list-style-type: none"> ○ Kilometre-wise Land Acquisition Plan (LAP) and schedules of ownership thereof and costs as per Revenue Authorities and also based on realistic rates. ○ Details of properties, such as buildings and structures falling within the RoW and costs of acquisition based on realistic rates. <p>10.Land Acquisition and Clearance Report</p>	<p>Please consider position of Environment expert, R&R expert, Land Acquisition expert for better completion of the project. Please clarify</p>	<p>RfP clause prevails</p>
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19)	<p>Page No. 78</p> <p>Deliverables</p> <table border="1" data-bbox="185 300 913 778"> <thead> <tr> <th>S.No.</th> <th>Deliverables</th> <th>Time Period and Payment Schedule</th> </tr> </thead> <tbody> <tr> <td colspan="3">Stage 1</td> </tr> <tr> <td>1.</td> <td>Inception Report</td> <td>5 days & 5 %</td> </tr> <tr> <td>2.</td> <td>Alignment Options Study Report and finalization of alignment</td> <td>10 days & 10 %</td> </tr> <tr> <td colspan="3">Stage 2</td> </tr> <tr> <td>3.</td> <td>Techno Economic Feasibility Report</td> <td>1 month & 15%</td> </tr> <tr> <td>4.</td> <td>Draft Detailed Project Report</td> <td>1 month & 20 %</td> </tr> <tr> <td>5.</td> <td>Final Detailed Project Report</td> <td>15 days on approval of Draft DPR & 20%</td> </tr> <tr> <td>6.</td> <td>Bid Documents such as RFP/RFQ</td> <td>15 days & 10%</td> </tr> <tr> <td colspan="3">Stage 3</td> </tr> <tr> <td>7.</td> <td>Social Impact Assessment Report & Environment Impact Assessment Report</td> <td>1 month & 10 %</td> </tr> <tr> <td>8.</td> <td>Land Acquisition and Clearance Report</td> <td>1 month & 10 %</td> </tr> </tbody> </table>	S.No.	Deliverables	Time Period and Payment Schedule	Stage 1			1.	Inception Report	5 days & 5 %	2.	Alignment Options Study Report and finalization of alignment	10 days & 10 %	Stage 2			3.	Techno Economic Feasibility Report	1 month & 15%	4.	Draft Detailed Project Report	1 month & 20 %	5.	Final Detailed Project Report	15 days on approval of Draft DPR & 20%	6.	Bid Documents such as RFP/RFQ	15 days & 10%	Stage 3			7.	Social Impact Assessment Report & Environment Impact Assessment Report	1 month & 10 %	8.	Land Acquisition and Clearance Report	1 month & 10 %	<p>Our understanding of the deliverables timeline is mentioned below: Stage 1:- LOA+15 DAYS Stage 2:- LOA+3.5 Months Stage 3:- LOA+5.5 Months</p> <p>We kindly request the authority to kindly confirm whether our understanding is correct.</p>	<p>As per RfP RfP clause prevails</p>
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20)	<p>Page No. 79, S.No.4</p> <p>Other Experts</p>	<p>We request the authority to kindly provide List of Key personals required-"Other Experts". It will be helpful for all the bidders to quote uniformly if the expert details along with required qualification are known.</p> <p>In similar type of assignments for NHAI and MoRTH, positions generally given are as follows:</p> <ul style="list-style-type: none"> • Pavement Cum Material Expert • Bridge Engineer • Drainage Engineer • Social Expert • Environment Expert • Surveyor 	<p>RfP clause prevails</p>																																				

21)	<p>Page No. 73: ToR Stage – 3</p> <p>10.Land Acquisition and Clearance Report</p>	<p>Detailed scope / Tasks to be performed under Land Acquisition and Clearance Report not mentioned</p> <p>Please clarify</p>	<p>All tasks for completion of LA</p>
22)	<p>Page No. 109, Appendix – 2 (Form -2)</p> <p>Financial Proposal</p>	<p>Provision for payment is made for Professional personals costs. There is no provision is made in the Tender Document for</p> <p>a) Engineering investigations (Stage – II of TOR) which includes Topographic surveys, Traffic surveys, pavement investigations, Subgrade investigations, material and Geotechnical investigations.</p> <p>b) Social Impact assessment, Environmental impact Assessment and land acquisition (Stage – III of TOR).</p> <p>Please Clarify</p>	<p>Appendix – 2 (Form -2) is now modified.</p> <p>Amendment Notice 1 issued dated: 03.09.2020</p>
23)	<p>Duration of the Project</p>	<p>Please mention man months for all the Professionals.</p> <p>Please clarify</p>	<p>As per requirements and deliverables & Timelines of RFP</p>

Sd/-
Vice Chairman & Managing Director, INCAP