



Infrastructure Corporation of Andhra Pradesh Limited (INCAP)

REQUEST FOR PROPOSAL (RFP)

**For Selection of
Technical Consultancy firm**

**For Preparation of
Detailed Project Report (DPR)**

For

**Development of Greenfield Port at
Machilipatnam in Krishna District**

(Notice No. INCAP /P/Dev. of Machilipatnam Port /18/2019, Date: 29/10/2019)

RESPONSE TO QUERIES

**Notice No. INCAP/ P/Dev. of Machilipatnam Port/DPR/18/2019/1, dated:
06.11.2019**

**Chairman and Managing Director,
Infrastructure Corporation of Andhra Pradesh Limited (INCAP)
D.No. 7-104, A Block, I floor, Sri Anjaneya Towers,
N.T.T.P.S Road , Ibrahimpatnam- 521456
Email: incap@incap.co.in, md@incap.co.in.
Web: www.incap.co.in**

Selection of Technical Consultancy firm For Preparation of Detailed Project Report (DPR) For Development of Greenfield Port at Machilipatnam in Krishna District

(RfP Notice No. INCAP/ P/Dev. of Machilipatnam Port/DPR/18/2019, dated: 29.10.2019)

Notice No. INCAP/ P/Dev. Of Machilipatnam Port/ DPR/18/2019/1, dated: 06 11.2019

Response to Queries

SI. No.	Item description	Clarification sought	Reply/Clarifications by INCAP
1.	<p>Page No. 2; Last date & time for submission of Proposal (Proposal Due Date) (PDD)</p> <p>15.00 Hours IST on 13-11-2019</p>	<p>The tender has been released on 30th October, 2019 & bid submission date is 13th Nov 2019. It will not be possible for any bidder to be able to prepare a responsive bid within such a short time. We request the authorities to kindly provide at least 3 weeks' time for the date of release of clarifications to the tender.</p> <p>Please modify to at least 2 weeks from the date of release of replies to pre-bid queries.</p>	<p>The clarification sought has been examined.</p> <p>RfP clause prevails.</p>
2.	<p>Page No. 2; Bid Security (Refundable)</p> <p>Rs.5,00,000/- (Rupees five lakh only) In the form of a Demand Draft issued by one of the Nationalised/ Scheduled Banks in India in favour of the INCAP Ltd., payable at Vijayawada. The Bid Security shall remain valid for 3 months.</p>	<p>We request you to kindly consider BG's as one of the payment methods for the subject bid. Request the client share BG format for submission to INCAP.</p>	<p>The Applicant may consider to submit the Bid Security in BG format as per the regular tender formats.</p>
3.	<p>Page No.14: Clause No: 1.4.1 1.4.1 Proposal Processing Fee</p> <p>The Applicant needs to furnish, as part of its Proposal, a fee of Rs. 1,00,000/- (Rupees One Lakh only) in the form of a Demand Draft issued by one of the Nationalised/ Scheduled Banks in India in favour of INCAP Ltd., payable at Vijayawada towards <u>non-refundable Proposal processing fee</u> (the "Proposal Processing Fee"). The Proposal Processing Fee shall have its validity up to 30 (thirty) days from the Proposal Due Date (the "PDD").</p>	<p>A) It is mentioned in the RFP that the Applicant needs to furnish, as part of its Proposal, a non-refundable fee of Rs. 1,00,000/- (Rupees One Lakh only) in the form of a Demand Draft issued by one of the Nationalised/ Scheduled Banks in India in favour of INCAP Ltd., payable at Vijayawada which is on very higher side./</p> <p>It is requested to kindly look into this matter because as per the CPWD and CVC guidelines the maximum proposal Fees which can be taken by the client from consultant is Rs. 2500/- for the consultancy projects.</p> <p>We would like to request your good self to kindly reduce the Proposal Processing Fee.</p>	<p>The clarification sought has been examined.</p> <p>RfP clause prevails.</p>

		B) As this Tender processing fee is non-refundable as well as notional, we request you to kindly reduce the Tender processing fee cost to Rs. 10,000/- only.	
4.	<p>Page No. 15, Clause No. 1.8 1.4 Schedule of Selection Process INCAP would endeavour to adhere to the following schedule:</p>	We request your good self to kindly extend the Last date of submission of the proposal for at least 2 (Two) weeks from the date of issue of replies to our queries in order to allow us to prepare a comprehensive and competitive bid.	The clarification sought has been examined. RfP clause prevails.
5.	<p>Page 18; Clause No.2.2.2 (A)Technical Capacity: The Applicant shall have, over the past 7 (seven) years preceding the date of issue of this document (RFP) undertaken a minimum of 4 (four) successfully completed TEFRs/ DPRs of development greenfield ports along the coastline in the State of Andhra Pradesh (Eligible assignment)</p>	Considering the market scenario, experience, financial capabilities, expensive / growth-oriented mindset of an organization which pushes it to other territories & many other relevant factors, it will be impossible for any company to have 4 green field ports DPR projects within a single state in a country. In this regard, we request the authorities to consider experience of organizations both within india & abroad.	Please refer Amendment Notice 1, dated.06.11.2019.
6.	<p>Page No. 18, Clause No: 2.2 2.2.2 To be eligible for evaluation of its proposal, the Applicant shall fulfill the following: (A), Technical Capacity: The Applicant shall have, over the past 7 (seven) years preceding the date of issue of this document (RFP) undertaken a minimum of 4 (four) successfully completed TEFRs/ DPRs of development greenfield ports along the coastline in the State of Andhra Pradesh (Eligible assignment)</p>	<p>A) The Applicant shall have, over the past 7 (seven) years preceding the date of issue of this document (RFP) undertaken a minimum of 4 (four) successfully completed TEFRs/ DPRs of development greenfield ports along the coastline in the State of Andhra Pradesh (Eligible assignment)</p> <p>We feel that none of the consultants working in India or abroad has completed TEFR/DPR for 4nos of greenfield port project specifically in the state of Andhra Pradesh. Hence we request to kindly amend this clause as per follows :</p>	Please refer Amendment Notice 1, dated.06.11.2019

		<p>The Applicant shall have, over the past 7 (seven) years preceding the date of issue of this document (RFP) undertaken a minimum of 4 (four) successfully completed TEFRs/ DPRs of development greenfield ports along the coastline in the State of India (Eligible assignment)</p> <p>B) As there have been very nominal greenfield ports projects executed in India, we request you to kindly change this criterion to the following –</p> <p>The Applicant shall have, over the past 7 (seven) years preceding the date of issue of this document (RFP) undertaken a minimum of 1 (One) successfully completed TEFRs / DPRs of development greenfield ports in India (Eligible assignment).</p> <p>Further there is no project cost mentioned for eligible assignments, hence we request you to consider the project cost to be minimum of Rs. 6,000 crs as this is a Mega scheme project or 80% of your proposed likely project cost, whichever is lesser.</p> <p>C) It is requested to kindly increase the no of years to 10 years instead of 7 years for evaluation of eligible assignments.</p> <p>D) It is requested to kindly consider Fishing Harbour projects at par with port projects.</p>	
7.	<p>Page No. 18, Clause No: 2.2.2</p> <p>To be eligible for evaluation of its proposal, the Applicant shall fulfill the following:</p> <p>D) Conditions of Eligibility for Key Personnel</p>	<p>We request you to change from five eligible projects to one eligible port project having cost of atleast Rs. 6000 crs or 80% of your proposed likely project cost, whichever is lesser.</p>	<p>The clarification sought has been examined.</p> <p>RfP clause prevails.</p>
10.	<p>Page No 40, Clause 3.1.4</p> <p>Eligible Assignments</p> <p>For the purposes of determining Conditions of Eligibility and for evaluating the Proposals under this RFP, advisory/ consultancy</p>	<p>The above clauses are contradictory as feasibility study has also been added in the second clause which is miniscule compared to the DPR/TEFR projects.</p>	<p>The clarification sought has been examined.</p>

	<p>assignments in respect of preparation of detailed project report/ feasibility/ Techno – Economic – Feasibility report including engineering surveys, traffic analysis, financial analysis and environmental impact assessment, for the following projects shall be deemed as eligible assignments (the “Eligible Assignments”)</p>	<p>Accordingly it is requested to delete feasibility study from the eligibility assignment clause.</p>	<p>RfP clause prevails</p>																																								
<p>11.</p>	<p>Page No. 18, Clause 2.2: 2.2.2 (B):</p> <p>(B)Financial Capacity: The Applicant shall have received an average income of Rs.5 Crore (Rs. Five Crore) per annum from professional fees during each of the 5 (five) financial years preceding the Proposal Due Date. For the avoidance of doubt, professional fees hereunder refer to fees received by the Applicant for providing advisory or consultancy services to its clients on Greenfield Port Projects only.</p>	<p>We are a Public Sector Unit under Ministry of Jal Shakti spread across all over India and in 46 countries. It is impossible to get segregated income certificate showing specific earnings from Green Field Projects only. Hence we would like to request you to kindly consider our consolidated consultancy turnover for the financial capacity.</p>	<p>The clarification sought has been examined.</p> <p>RfP clause prevails.</p>																																								
<p>12.</p>	<p>Page No.55: xiii. PAYMENT SCHEDULE 13.2 Time schedule for Deliverables of the Consultancy and the payment schedule linked to the specified Deliverables are given below:</p> <table border="1" data-bbox="154 839 874 1517"> <thead> <tr> <th>Sl. No.</th> <th>Description of Deliverables</th> <th>Days (from the day of signing the Agreement)</th> <th>Payment</th> </tr> </thead> <tbody> <tr> <td>A</td> <td>Inception Report</td> <td>15</td> <td>Nil</td> </tr> <tr> <td>B</td> <td>Interim Report - 1</td> <td>30</td> <td>15%</td> </tr> <tr> <td>C</td> <td>Interim Report - 2</td> <td>50</td> <td>15%</td> </tr> <tr> <td>D</td> <td>Interim Report - 3</td> <td>70</td> <td>20%</td> </tr> <tr> <td>E</td> <td>Draft Detailed</td> <td>90</td> <td>20%</td> </tr> </tbody> </table>	Sl. No.	Description of Deliverables	Days (from the day of signing the Agreement)	Payment	A	Inception Report	15	Nil	B	Interim Report - 1	30	15%	C	Interim Report - 2	50	15%	D	Interim Report - 3	70	20%	E	Draft Detailed	90	20%	<p>The Scope of Work includes surveys and investigations which will incur a considerable amount in the initial stage of the project. Hence, we would like to request you to please amend the terms of payments as per following.</p> <table border="1" data-bbox="1148 839 1951 1538"> <thead> <tr> <th>Sl. No.</th> <th>Deliverables</th> <th>Payment</th> </tr> </thead> <tbody> <tr> <td>1.</td> <td>Mobilization Advance</td> <td>10% of contact amount</td> </tr> <tr> <td>2.</td> <td>Interim Report</td> <td>10% of contact amount</td> </tr> <tr> <td>3.</td> <td>Interim Report - 1</td> <td rowspan="3">Single Interim Report – with 30% of the contract amount 20%</td> </tr> <tr> <td>4.</td> <td>Interim Report - 2</td> </tr> <tr> <td>5.</td> <td>Interim Report - 3</td> </tr> </tbody> </table>	Sl. No.	Deliverables	Payment	1.	Mobilization Advance	10% of contact amount	2.	Interim Report	10% of contact amount	3.	Interim Report - 1	Single Interim Report – with 30% of the contract amount 20%	4.	Interim Report - 2	5.	Interim Report - 3	<p>The clarification sought has been examined.</p> <p>RfP clause prevails.</p>
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	Project Report		
G	Final Detailed Project Report	1 month post comments from the Authority on the draft DPR	20%
H	Assistance during the bid process management and selection of the developer		10%
	Total		100%

Note: Each payment will be done only of acceptance of the respective report by the the Authority

Note: In case the bid process is not initiated until expiry of the agreement, the Applicant shall have no claim on the payment due for assistance during the bid process management and Signing of the Agreement. If the bid process is initiated during the term of the agreement, however not concluded before the agreement expiration, the agreement with the selected Applicant shall be extended on mutually agreeable terms.

6.	Draft Detailed Project Report	20% of contract amount
7.	Final Detailed Project Report	20% of contract amount
8.	Assistance during the bid process management and selection of the developer	10% of contract amount

13.	<p>Page No.55; xiii. PAYMENT SCHEDULE 13.1 The total duration for preparation of the Detailed Project Report (s) shall be 3 Months, excluding the time taken by the Authority in providing the requisite documents or in conveying its comments on the Draft Detailed Project Report(s). The Consultant shall deploy its Key Personnel as per the Deployment of Personnel proposed as per Form-13 of Appendix I. Intermittent services (Assistance during the bid process management and Signing of the Agreement) will be required beyond the 3 months and until the end of 18 (eighteen) months or 2 (two) months after the signing of the Agreement, whichever is earlier.</p>	<p>As per our understanding the project timelines are of at least 6 - 8 months. Hence, we request you to kindly accept the same.</p>	<p>The clarification sought has been examined.</p> <p>RfP clause prevails.</p>
14.	<p>Page No.55; xiii. PAYMENT SCHEDULE 13.2 Time schedule for Deliverables of the Consultancy and the payment schedule linked to the specified Deliverables</p>	<p>It is requested to kindly clarify the deliverables which are to be submitted in the three nos of Interim Report. Also as per deliverables only one no of Interim Report has to be submitted, which is contradictory to the terms of payment.</p>	<p>The Applicant has to submit three Interim Reports as per the ToR mentioned in RfP document.</p>
15.	<p>Page No: 80 APPENDIX-I ,Form-9,Abstract of Eligible Assignments of Key Personnel^s(Refer Clause 3.1)</p>	<p>It has been written that Ongoing assignment shall not be considered as Eligible Assignment. Please Clarify?</p>	<p>As per form 9, Ongoing assignments shall not be considered as Eligible Assignments.</p>
16.	<p>General</p>	<p>Nothing has been mentioned in the tender document regarding the Mathematical Model Studies including its survey data, we feel it will be very important for the finalization of the final Layout of the port.</p>	<p>The Mathematical Studies is not envisaged, However the Consultant may quote separately for the said Studies.</p>
17.	<p>General</p>	<p>It is requested to kindly let us know the exact quantum for the Topographic survey (Proposed Port area), Bathymetric survey, Hydraulic survey, Wind and Wave survey including the no of Geotechnical Bore holes which are to be carried out so that all the consultants remain at par for bidding.</p>	<p>Quantum for the Topographic survey, Bathymetric survey shall be decided by the consultant based in the layout being proposed by the consultant. Other</p>

					surveys may be taken up as per the extent of the land.																				
18.	General				It is requested to kindly let us know the status of EIA Study for the project. Has EIA clearance been obtained by the client? Needs to be taken up by the Consultant as per requirement.																				
19.	General				We request you to kindly have a Pre-bid meeting for the consultants so that the queries of the consultants can be catered to as a team and save time for the client. Request you to kindly provide a suitable date and time for the meeting so the same can be attended by all participating consultants. We also request the client to fix a date for all the consultants to visit the site. Kindly put in weightage in technical scoring for consultants who have attended the pre-bid meeting as well as visited the site as page 14 and clause no. 2.6 on page 24. The clarification sought has been examined. RfP clause prevails.																				
21.	Proposal Processing Fee The Applicant needs to furnish, as part of its Proposal, a fee of Rs. 1,00,000/- (Rupees One Lakh only) in the form of a Demand Draft issued by one of the Nationalised / Scheduled Banks in India in favour of INCAP Ltd., payable at Vijayawada towards non-refundable Proposal processing fee (the "Proposal Processing Fee").				As this Tender processing fee is non-refundable as well as notional, we request you to kindly reduce the Tender processing fee cost to Rs. 10,000/- only. Please refer Sl.No.3, of Responses to Queries.																				
25.	Clause 2.2.2 (D), Page -18 Conditions of Eligibility for Key Personnel: Each of the Key Personnel must fulfill the Conditions of Eligibility specified below:				Conditions of Eligibility for Key Personnel: Each of the Key Personnel must fulfill the Conditions of Eligibility specified below: The clarification sought has been examined. RfP clause prevails.																				
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		Leader (the “Team Leader”)			feasibility study teams for minimum 5 (five) Port Sector Eligible Assignments, especially in greenfield port projects.		Leader”)			study teams for minimum 3 (Three) Port Sector Eligible Assignments, Especially in greenfield port projects.	
	2	Technical Expert (Civil)	Post graduate in Ocean Technology/Marine Engineering/Marine Structures.	7 years	He should have worked as a Design Engineer for marine related works of which atleast 5 (five) should be Eligible Assignment.		2	Technical Expert (Civil)	Post graduate in Ocean Technology/Marine Engineering/Marine Structures.	7 years	He should have worked as a Design Engineer for marine related works of which atleast 3 (Three) should be Eligible Assignment.
	3	Technical Expert (Mechanical)	Graduate in Mechanical Engineering	7 years	He should be conversant with installation of latest equipment relating to Port of which atleast 5 (five) should be an Eligible Assignment.		3	Technical Expert (Mechanical)	Graduate in Mechanical Engineering	7 years	He should be conversant with installation of latest equipment relating to Port of which atleast 3 (Three) should be an Eligible Assignment.
	4	Traffic Expert	PG in Economics / statistics	7 years	He should have		4	Traffic	PG in Economics /	7 years	He should

				conducted Traffic analysis for ascertaining the traffic potential of Port in which atleast 5 (five) should be an Eligible Assignment.		Expert	statistics		have conducted Traffic analysis for ascertaining the traffic potential of Port in which atleast 3 (Three) should be an Eligible Assignment	
	5	Survey Expert	Graduate in Civil Engineering	7 years	He should have experience in topography and bathymetry survey for at least 5 (five) Eligible Assignments	5	Survey Expert	Graduate in Civil Engineering	7 years	He should have experience in topography and bathymetry survey for at least 3 (Three) Eligible Assignments
	6	Financial Analyst	Chartered Accountant/ ICWA / MBA/Financial Management Specialization	7 years	He should have undertaken financial analysis and revenue modeling for 5 (five) Eligible Asssignments	6	Financial Analyst	Chartered Accountant/ ICWA / MBA/Financial Management Specialization	7 years	He should have undertaken financial analysis and revenue modeling for 3 (Three) Eligible Assignments

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26. Clause 3.1.3, Page - 38

The scoring criteria to be used for evaluation shall be as follows.

Evaluation Criteria			Maximum Marks= 100	Supporting Documents
1. Experience of the firm Profile of the Applicant firm as a Management Consulting in terms of:			25 Marks	Appendix I - Form 8A Appendix I - Form 8B Appendix I - Form 10
Category	Assignment	Marks as per project		
Category 1	Completed Port Sector Eligible Assignment in Greenfield port projects in the Coast of Andhra Pradesh State	5		

The scoring criteria to be used for evaluation shall be as follows.

Evaluation Criteria	Maximum Marks= 100	Supporting Documents		
1. Experience of the firm Profile of the Applicant firm as a Management Consulting in terms of:	25 Marks	Appendix I - Form 8A Appendix I - Form 8B Appendix I - Form 10		
Category			Assignment	Marks as per project
Category 1			Completed Port Sector Eligible Assignment in Greenfield port projects in India.	5

Please refer Amendment Notice I dated.06.11.2019.

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Category 2	Ongoing Port Sector Eligible Assignment in Greenfield port projects in India.	3									
27.	<p>Clause 1.8, page 15</p> <p>Bid submission date</p>	<p>Since scope of DPR involves lots of site investigations and surveys, we need to obtain quotations from surveyors for this proposed port site. Therefore, we request to extend date of bid submission to 22-11-2019.</p>	<p>The clarification sought has been examined.</p> <p>RfP clause prevails.</p>								
28.	<p>Clause 2.2.2 (A) Technical Capacity</p> <p>This clause of RFP says that applicant shall have completed minimum 4 TEFRs / DPRs of development of greenfield ports along the coast line in the state of Andhra Pradesh (Eligible Assignment).</p>	<p>We request you to consider TEFRs / DPRs / DFRs / Preparatory Survey Reports of greenfield and brownfield ports outside state of Andhra Pradesh also.</p>	<p>The clarification sought has been examined.</p> <p>RfP clause prevails.</p>								
29.	<p>Clause 3.1.3 Evaluation criteria</p> <p>For completed assignments - Completed certificates from the client and work order with the fee indicated.</p>	<p>"Since, we are Japanese consultant, it would be difficult for us to procure completion certificated from JICA funded projects in such as short notice wherein we are required to approach JICA whenever we bid a project and hence will receive completion certificate in the name of project proponent. Hence, request you to kindly accept CA certified completion certificate in the format given in RFP wherein actuals will be submitted later before you complete evaluation of proposal.</p>	<p>The clarification sought has been examined.</p> <p>RfP clause prevails.</p>								

		However, we can also submit copies of work order with fee indicated. "	
30.	<p>Clause 3.1.4 Eligible assignment</p> <p>For the purposes of determining Conditions of Eligibility and for evaluating the Proposals under this RFP, advisory/ consultancy assignments in respect of preparation of detailed project report/ feasibility/ Techno – Economic – Feasibility report including engineering surveys, traffic analysis, financial analysis and environmental impact assessment, for the following projects shall be deemed as eligible assignments.</p>	<p>"Since we are a Japanese consultant, we have worked on many Preparatory Survey Report for JICA funded projects. Preparatory Survey Reports are typically a typical TEFR, DFR or DPR but JICA uses term "Preparatory Survey Report"" for such documents. Therefore, We request you to consider Preparatory Survey Reports as ""Eligible Assignment"". We can also submit copies of work order to demonstrate the scope covered in Preparatory Survey Report."</p>	<p>The clarification sought has been examined.</p> <p>RfP clause prevails</p>
31.	<p>Clause 10.1.7</p> <p>Preparation of Tender Documents for bidding process including Good for Construction Drawings.</p>	<p>We understand that detail design, preparation of tender documents and Good for Construction Drawings shall be carried out only for project components of phase-1 development. Please confirm if our understanding is correct.</p>	<p>Preparation of Tender Documents for bidding process including Good for Construction Drawings shall be carried out only for Phase-1 development</p>
32.	<p>Clause 10.1.7</p> <p>Preparation of Tender Documents for bidding process including Good for Construction Drawings.</p>	<p>List of works mentioned for tender packages include mainly civil works. Please confirm if we have to prepare tender documents for equipment's and all utilities as well.</p>	<p>Prepare Tender documents for equipment's and all utilities as well.</p>
33.	<p>Clause 1.1.3, 1.1.4 & Schedule I</p> <p>Port site and terms of reference</p>	<p>RFP states that site for proposed greenfield Machilipatnam port is already identified by the authority and required land is also acquired. Therefore, we understand that site selection is not excluded from the scope of DPR. Please confirm.</p>	<p>It is to confirm that the site selection is not excluded from the Scope of DPR.</p>

34.	<p>Page 54 last paragraph</p> <p>The total time allowed for preparation of DPR is 3 months from the date of award of work</p>	<p>"Since this DPR involved lots of site investigations work such as bathymetry, topography, geotechnical investigation, hydrographical data, hydrological data, meteorological data etc., it is not feasible to complete entire scope work in 3 months' time.</p> <p>Scope of work for DPR also involves detail design, preparation of tender package and production of Good for Construction drawings which is a major task. Detail design is a very large engineering exercise and it will involve finalization of loads of all the material handling equipment on the berths as well as in the yards. With so much scope of detail design, DPR cannot be completed in 3 months for such a large scale and green field project.</p> <p>In view of these reasons, we request to consider total time of 7 months for completion of entire scope. Alternatively, time for detail design, preparation of tender and Good for Construction drawings can also be shown separately after approval of DPR."</p>	<p>The clarification sought has been examined.</p> <p>RfP clause prevails.</p>
35.	<p>Clause 3.2.2</p> <p>Preliminary surveys</p>	<p>Since scope of DPR involves detailed engineering and Good for Construction drawings, all the site specific data needs to be complete and cannot be preliminary. Therefore, we understand that all the site investigations and surveys will have to be done for Final stage, not for preliminary purpose. Please let us know if our understanding is correct.</p>	<p>Master Plan shall be prepared for the final stage and detailed engineering and Good For Construction shall be prepared for Phase 1 works.</p>
36.	<p>Chapter 2 , Clause 2.2.2 A page 18,</p> <p>Technical Capacity</p>	<p>Since not more than 5-6 TEFR/DPR Projects are done in last 7 years in Andhra Pradesh, To have more players available we request to consider the following.</p> <p>Technical Capacity: The Applicant shall have, over the past 7 (seven) years preceding the date of issue of this document (RfP) undertaken a minimum of 4 (four) successfully completed TEFR/DPRs of development greenfield /brownfield ports in India or overseas. Our Suggestion is that with latest trends in International Projects will bring in more optimal solutions to the State. Please kindly consider this request along with other if any.</p>	<p>Please refer Amendment Notice I dated.06.11.2019.</p>
37.	<p>Chapter 2, Clause 2.2.2 D, Page 18</p> <p>Port Sector Expert cum- Team Leader (the "Team Leader")</p> <p>Educational Qualification:</p>	<p>Port Sector Expert cum- Team Leader (the "Team Leader")</p> <p>Educational Qualification:</p>	<p>Please refer Amendment Notice I dated.06.11.2019.</p>

	Graduate/Post Graduate in Civil Engineering	Graduate/Post Graduate in Civil Engineering/Marine Structures /Ocean Technology																													
38.	Schedule I Clause 3.2.7 Page 50 Engineering Surveys and Investigations Conduct of Field Studies as may be required and that is available shall be shared.	Please inform the data already available. Also Please mention the extent of additional surveys and number of boreholes required. This will give equal footing for all consultants.	Please refer SI.No.17 of the Responses to Queries.																												
39.	Page 54 Deliverables, Timelines & Payment Schedule	<p>Since there are Traffic surveys and engineering surveys and investigations involved, it will be impossible to complete the scope as per the ToR in 3 months. Minimum time required to complete the surveys and investigations will be approximate 3 months. Request to modify the timelines as below</p> <table border="1"> <thead> <tr> <th>S.No.</th> <th>Description of Deliverables</th> <th>Weeks (from the signing of agreement)</th> <th>Payment</th> </tr> </thead> <tbody> <tr> <td>A</td> <td>Inception Report</td> <td>2</td> <td>5%</td> </tr> <tr> <td>B</td> <td>Interim Report - 1</td> <td>4</td> <td>20%</td> </tr> <tr> <td>C</td> <td>Interim Report - 2</td> <td>12</td> <td>20%</td> </tr> <tr> <td>D</td> <td>Interim Report - 3</td> <td>14</td> <td>15%</td> </tr> <tr> <td>E</td> <td>Draft Detailed Project Report</td> <td>16</td> <td>20%</td> </tr> <tr> <td>G</td> <td>Final Detailed Project</td> <td>4 weeks from comments from</td> <td>10%</td> </tr> </tbody> </table>	S.No.	Description of Deliverables	Weeks (from the signing of agreement)	Payment	A	Inception Report	2	5%	B	Interim Report - 1	4	20%	C	Interim Report - 2	12	20%	D	Interim Report - 3	14	15%	E	Draft Detailed Project Report	16	20%	G	Final Detailed Project	4 weeks from comments from	10%	The clarification sought has been examined. RfP clause prevails.
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		Report	Authorities		
		H	Assistance during the bid process management and selection of the developer	10%	
			Total	100%	
40.	<p>Page No. 18, Clause No: 2.2 2.2.2 To be eligible for evaluation of its proposal, the Applicant shall fulfill the following:</p> <p>(A), Technical Capacity: The Applicant shall have, over the past 7 (seven) years preceding the date of issue of this document (RFP) undertaken a minimum of 4 (four) successfully completed TEFRs/ DPRs of development greenfield ports along the coastline in the State of Andhra Pradesh (Eligible assignment)</p>	As per Tender Clause, only greenfield ports in Andhra Pradesh shall be considered for eligible assignments. Kindly consider both national and international port assignments as eligible assignments because a project of such stature requires the best of expertise and for that, the consultants with vast experience in the port & maritime sector across the globe should be considered for eligibility.			Please refer SI.No.5 of the Responses to Queries.
41.	Clause 3.1.3, Page – 38, Criteria for evaluation, Evaluation of Technical proposals: Scoring Criteria.	Kindly consider national and international port projects for scoring criteria as per our query in SI.No.1			Please refer SI.No.26, of the Responses to Queries.
42.	Page No.55; xiii. PAYMENT SCHEDULE	As can per the tender payment schedule, payment for submission of inception report is nil. We request you to please consider 10 % payment for submission of inception report by considering payment for submission final DPR to be 10% instead of 20 %.			The clarification sought has been examined. RfP clause prevails

43.	Page 54 Deliverables	As per tender, the total time allowed for the project is 3 months only and scope of work includes a lot of work with regards to traffic survey and assessment, Geotechnical survey, mathematical modeling etc., From our past experience and current experience of working in KoPT-Tajpur Port and Azzikal Port, we can say that the report on Traffic survey and assessment will alone take around 2-3 months and other engineering surveys and investigations like geotechnical, seabed surveys, Oceanographic surveys etc, as mentioned in the scope will take another 4 or 5 months. Please consider the entire project timeline to be 9 months from letter of award (LoA)	Please refer SI.No.13 of the Responses to Queries document.
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Sd/-
Chairman & Managing Director, INCAP